

Earnings Disclosure Format

| Earnings as of end of financial year _____ | | | | |
|--|------------------------|--------|--------|--------|
| | | Rank 1 | Rank 2 | Rank 3 |
| Top 50% | Monthly lowest | | | |
| | Monthly Highest | | | |
| | Average Monthly Income | | | |
| | Yearly lowest | | | |
| | Yearly Highest | | | |
| | Average Yearly Income | | | |
| Top 10% | Monthly lowest | | | |
| | Monthly Highest | | | |
| | Average Monthly Income | | | |
| | Yearly lowest | | | |
| | Yearly Highest | | | |
| | Average Yearly Income | | | |
| Top 1% | Monthly lowest | | | |
| | Monthly Highest | | | |
| | Average Monthly Income | | | |
| | Yearly lowest | | | |
| | Yearly Highest | | | |

| | | | | |
|-------------------------|------------------------|--|--|--|
| | Average Yearly Income | | | |
| First-Year Distributors | Monthly lowest | | | |
| | Monthly Highest | | | |
| | Average Monthly Income | | | |
| All other distributors | Monthly lowest | | | |
| | Monthly Highest | | | |
| | Average Monthly Income | | | |
| | Yearly lowest | | | |
| | Yearly Highest | | | |
| | Average Yearly Income | | | |